

#### CREATIVE DIRECTION, SOCIAL MEDIA, COMMUNICATIONS & MARKETING

Bachelor of Arts Trinity University San Antonio, Texas

#### **Majors**

Communications
& Studio Art
Minor

# Art History advantising performance

## **Additional Education**

Harvard Business School Online: Leadership Principles Trinity University Alumni Leadership Academy

## 5-time GDUSA Award Winner

Branding, Direct Mail, Brochures/Collateral, Packaging, Posters

#### **Special Skills**

Art + Creative Direction
Adobe Creative Cloud
Graphic + UX Design
Project Management
Systems + Process Development
Video Editing
Strategy + Campaign Planning
Copywriting + Copy-Editing
Social Media (Organic + Paid)
Web + Email Design + Management
+ More

# Board & Volunteer Service Present

Trinity University Alumni Association Board Member + Committee Chair Contemporary at Blue Star Board Member

#### References + Work Samples

Available upon request Portfolio link below

## Whataburger

### Sr. Manager, Brand Communication & Social Experience • Mar. 2023 - Present

Lead in-house Social Media team (creative & community management/response) + external agencies. Oversee content development from conception to publication across Facebook, Instagram, Threads, TikTok, Twitter, Twitch, LinkedIn, + more - paid & organic.

## Creative Services Manager • Jan. 2020 - Mar. 2023

Lead in-house creative team  $\mathcal E$  external agencies/freelancers in creative work from conception to publication across all platforms (web, social, video, print/digital - paid  $\mathcal E$  organic). Review advertising performance to stay agile  $\mathcal E$  drive desired results. Project-manage cross-functional initiatives across the business to create simple, compelling ideas from complex narratives.

#### Social Content Manager • Jul. 2018 - Jan. 2020

Manage in-house team in content creation  $\mathcal E$  customer response on all social media platforms. Review  $\mathcal E$  approve all paid and organic social content (English + Spanish) from internal creative team  $\mathcal E$  external agencies. Develop  $\mathcal E$  manage paid promotional plan (\$IM+ budget). Analyze performance metrics to inform ongoing  $\mathcal E$  future content development.

## **Davis Vision**

## Sales Operations Manager • Sep. 2016 - Jul. 2018

Manage team of 6 to design custom proposals to drive group vision plan sales. More than doubled Proposal-related sales from 2016 (\$16,145,947) to 2017 (\$37,683,830). Utilized design  $\mathcal E$  marketing strengths to better sell  $\mathcal E$  communicate tailored messaging to each potential client. Copy-edited 500+ answers  $\mathcal E$  graphics to ensure updated, optimal messaging.

#### Multimedia Marketing Manager • Nov. 2014 - Sep. 2016

Art direct, project-manage, write copy  $\mathcal E$  create content (print, online, video) for both B2B sales  $\mathcal E$  B2C audiences. Develop  $\mathcal E$  implement brand standards . Plan  $\mathcal E$  design strategic campaigns to drive sales. Lead teams in cross-functional internal process improvement initiatives to increase internal efficiencies, reduce costs,  $\mathcal E$  better utilize company resources.

## Airrosti • Business Development Account & Brand Manager • Sep. 2013 - Oct. 2014

Provide art direction, strategic oversight,  $\mathcal E$  create collateral for a suite of materials to sell new business. Develop new sales program sub-brand directly with Founder  $\mathcal E$  EVP for strategic growth  $\mathcal E$  business development.

## Robot Creative • Social Media Manager • Apr. 2013 - Sep. 2013

First team member of the agency's first-time offering for Social Media services. Acted as both Creative Development Manager  $\mathcal B$  Account Manager for 4+ clients. Created content for social media accounts (including usage guidelines) for various clients including a Greek restaurant, a suit designed for shark diving, an arena football team,  $\mathcal B$  more.

#### Airrosti • Social Media Manager & Graphic Production Artist • Jun. 2012 - Apr. 2013

Designed  $\mathcal E$  produced a wide range of marketing materials (print + digital). Developed strategic plan  $\mathcal E$  designed content to launch  $\mathcal E$  grow various social media channels.

#### San Antonio Children's Museum • Marketing Associate • Jun. 2011 - Jun. 2012

Designed all ads + marketing materials (print + digital), wrote press releases, & more. Managed social media, museum website, public calendar of events, & email marketing.